

BUSINESS ENTERPRISE

Real Estate

Evaluating federal, state and local laws, suggesting alternative business structures, coordinating property management activities and counseling on income tax liability and compliance are particularly important aspects of our realty services. Our clients are as diverse as the properties our attorneys have helped them to buy and sell, finance and develop, lease and manage. Recent projects have included office, townhouse and high-rise condominium developments. Clients especially concerned about land-use planning, environmental issues and construction law seek our counsel. Clients affected by long-term ground leases rely on our expertise in this little understood area.

Our attorneys welcome the challenge of helping individuals and small to midsize businesses create or increase their real estate portfolios. Many clients with sizable assets today ventured property ownership as entrepreneurs, purchasing small properties with investment potential initially, looking to our attorneys for guidance in establishing and growing their real estate holdings.

On behalf of our clients, our attorneys regularly buy and sell property, obtain title clearance, consult on economic development, help acquire commercial mortgages, negotiate like-kind exchanges, create or obtain leases and assist in zoning, architectural and construction issues. They also represent condominium associations. Often, in consultation with our team of tax attorneys, they advise clients embarking on new projects about efficient ways to structure financing and income tax compliance.

From the beginning, our firm has managed real estate matters not only locally, but nationwide. Today creativity, responsiveness and reliability best describe our real estate attorneys—traits that help them navigate more efficiently the intricacies inherent in every transaction. More than likely, they have addressed the issues you face and are well prepared to assist you. Please call.

Knowledgeable in the many facets of the law regulating this increasingly sophisticated field, our real estate attorneys represent builders, developers, owners, investors, tenants, landlords, brokers and borrowers—loyal clients confident the nuances important to them will not go ignored.

**ATTORNEYS IN
THIS PRACTICE AREA**

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Edward J. Copeland
Douglas A. Hanson